

CLIFF NAY

COMMERCIAL DIRECTOR



MRICS

BSc QUANTITY SURVEYING

HNC BUILDING CONSTRUCTION

EXPERIENCE

Cliff has worked in the construction industry for 35 years and has had varied experience of working for Local Authority, Chartered Quantity Surveyors, Project Managers and more recently in main contracting.

In that time Cliff has gained extensive experience in various sectors including Residential, Commercial, Civils and Scientific Research. In particular Cliff has focused on the Scientific Research Sector and has worked for around 20 years in the procurement of highly serviced research laboratories for both government research institutions and commercial R&D clients. Projects in that time have ranged in value from £50k small refurbishments up to £20m new build scientific research facilities.

Cliff is fully conversant with all forms of the JCT and NEC suites of contract and has a wealth of experience of procurement via traditional single/two stage and D&B contract management routes.

PROJECT RESPONSIBILITIES

Cliff will assume overall responsibility for Commercial Management and will provide back up and support for the Project Manager, Contracts Manager and Site Manager to ensure that all commercial aspects of procurement are agreed and final accounts are dealt with in a timely manner.

Cliff will be involved from tender to agreement of the final account to provide continuity throughout Ark Build's involvement with the project. At tender stage Cliff will take overall responsibility for completion of all financial outputs of our bid. At the contract stage Cliff will closely support the project Commercial Manager through the procurement of all sub-contracts to the completion and agreement of all the main contracts and sub-contract final accounts.